



## Landrum Employer Services

### Landrum Can Help Protect and Grow Your Business

#### Human Resources Management

- Certified Human Resources Manager assigned to your business
- Assistance in complying with employment regulations
- Pre-employment screening
- Unemployment claims handling
- Employment Practices Liability Insurance (EPLI)
- Online training library

#### Workers' Compensation/Risk Management/Safety

- Workers' compensation insurance & claims management
- Assistance in complying with workers' compensation laws
- Assistance in complying with OSHA regulations
- Safety policies and inspections
- Online training library

#### Payroll

- Online time keeping and reporting
- Direct deposit
- Deductions for child support, levies, garnishments
- Complete quarterly taxes and filings
- Complete W4's, I-9's and W2's



#### We Trust Landrum

"I value most the TRUST that we have with Landrum. I know that our payroll, the 401K plan, the health savings plan, and all the benefits are going to be taken care of and are going to be taken care of properly. If you want a company that you can depend on, I definitely recommend Landrum."

— Legal Administrator  
Business and Real Estate Law Firm

#### Improved Benefits

Landrum helps more than 600 companies provide a comprehensive benefits package to their employees. Landrum sponsored benefit programs can include:

- Health insurance and voluntary benefits, dental and vision insurance, life and disability insurance
- 401(k) retirement plan (safe harbor options available)
- Tracking eligibility dates for benefits, conducting enrollments
- Assistance in complying with the Affordable Care Act, COBRA, HIPAA and ERISA

## Landrum Working a Better Way



"At Landrum, our core purpose is to help businesses become more successful."

H. Britt Landrum Jr., president and CEO of Landrum Human Resource Companies Inc., opened his first job placement office in 1970 with one employee. His goal then was to help people and companies with their employment challenges. For more than 40 years, Britt Landrum's dream has led to extraordinary success for hundreds of companies and thousands of employees. We have expanded our services, but our business is still your people.

Today, Landrum Employer Services has grown to serving more than 600 companies. We have proudly maintained relationships with those companies for many years. At Landrum, we pride ourselves on our relationships with our clients, relationships that help us enjoy a 93 percent client retention rate.

We would love the opportunity to share with you how our clients have been more successful by working with Landrum.



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## Why Use A Professional Employer Service?

### What is a PEO?

Professional employer organizations (PEOs) enable businesses to cost-effectively outsource the management of human resources, employee benefits, payroll and workers' compensation. This allows you to focus on your core business to maintain and grow your bottom line.

### Co-Employment

#### A Shared Employer Relationship

The PEO relationship involves an allocation and sharing of employer responsibilities between the PEO and your business. This shared employment relationship is called co-employment. The worker remains an employee of your business and also becomes an employee of Landrum.



## Why Do Over 600 Businesses Use Landrum Employer Services?



### HR Issues are Handled Promptly and Professionally

"I like working with Landrum because it gives us peace of mind knowing that our HR issues are handled in a prompt and professional manner. Working with Landrum frees up our time to focus on fixing and repairing air conditioning instead of keeping an eye on government regulations and other issues."

— Owner, Heating & Air Conditioning Company



### Landrum Allows Us the Time to Meet Our Members' Needs

"We have been with Landrum for approximately 10 years and haven't been disappointed. We started with payroll services and employee benefits. Since then, we have taken advantage of the knowledgeable HR department and informative educational events. Knowing that Landrum will handle our personnel issues and payroll tax compliance needs gives us more time to do what we do best – meeting our members' needs!"

— President/CEO, Financial Institution

## Landrum Employer Services is an Accredited PEO

The National Association of Professional Employer Organizations (NAPEO)



estimates the PEO industry has nearly \$100 billion in gross revenues. Small and medium sized businesses outsource everything from administering the payroll and paying employment-related taxes to risk management, recruiting, providing health benefits and securing workers' compensation coverage.

### Nationally, Professional Employer Organizations

- Employ more than 2.5 million Americans
- Offer Fortune 500 benefits without paying a fortune
- NAPEO members retain 88% of clients for more than one year

### Proven Reliability

ESAC accreditation is the only practical way to be sure that a PEO is financially reliable, is in compliance with regulatory requirements and is meeting important industry operational, financial and ethical standards. ESAC accreditation is the gold standard for financial reliability in the PEO industry.



### Financial Assurance

Similar to the FDIC for banks, ESAC accreditation provides millions of dollars of bonding to back key employer responsibilities of accredited PEOs.

### Peace of Mind

You can sleep well knowing your ESAC-accredited PEO service provider maintains compliance with the PEO industry's gold standard! Make sure your PEO is accredited by visiting [www.esacorp.org](http://www.esacorp.org).



### Landrum Has a Team Approach

"I like the fact that Landrum has a team approach and that I have a full set of people I can contact to get answers to my questions. We didn't have a background in human resources; Landrum gives us the confidence and the background we need in order to be comfortable in our decision making when it comes to employment related issues."

— CEO, Non-Profit Organization

